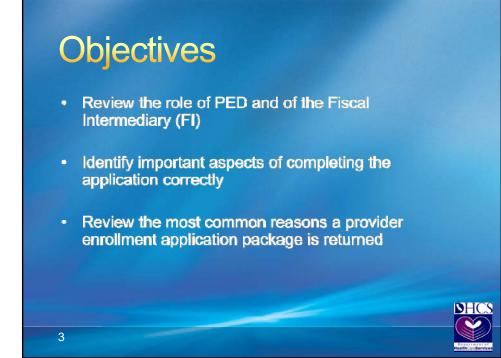
Successful Medi-Cal Provider Enrollment for Physicians Practice

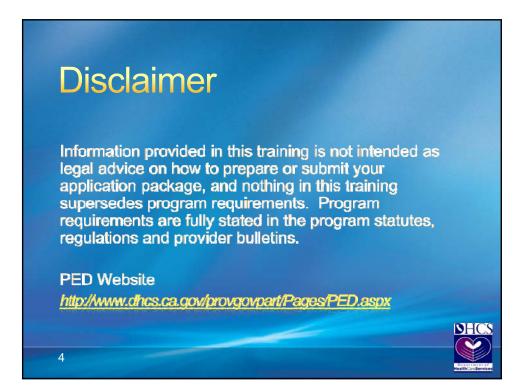
DHCS

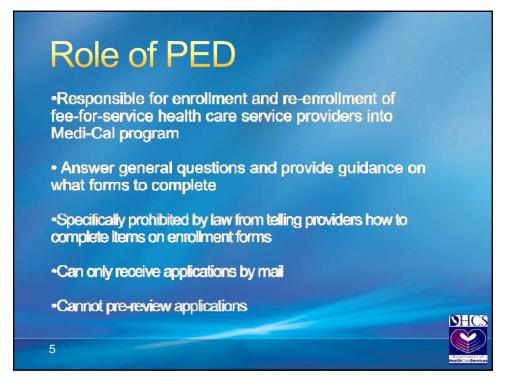
Presented by: Department of Health Care Services Provider Enrollment Division (PED)

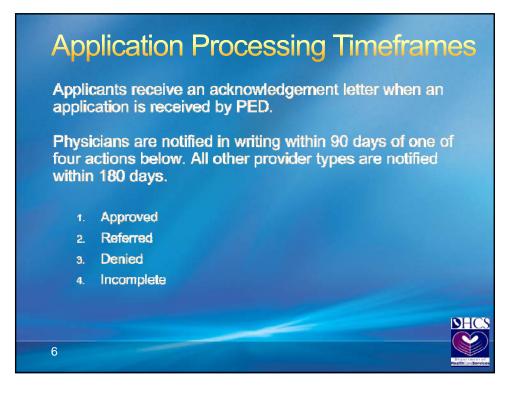
Wednesday, January 16, 2013











Application Processing Timeframes (cont.)

If the application and/or required documents are incomplete:

- Lack of complete information will cause the application to be returned and will increase the total time needed to complete the application process.
- Application is returned with a cover letter detailing missing/omitted information.
- The application must be returned by mail to PED within 60 days for processing to continue.

DHC

Application Processing Timeframes (cont.)

- Applications received by PED after 60 days will be reviewed as new applications.
- A new acknowledgement letter is mailed to applicant regardless of when PED receives the re-submitted application.
- Applications cannot be accepted by email or fax.
- Providers must verify all information is complete and accurate before submitting the application.

National Provider Identifier (NPI) Type 1 Versus Type 2

The Type of NPI used depends upon the business structure of the provider.

Type 1: Sole proprietor individuals and sole proprietor groups including, rendering and ordering/referring/prescribing (ORP) providers must use a Type 1 NPI.

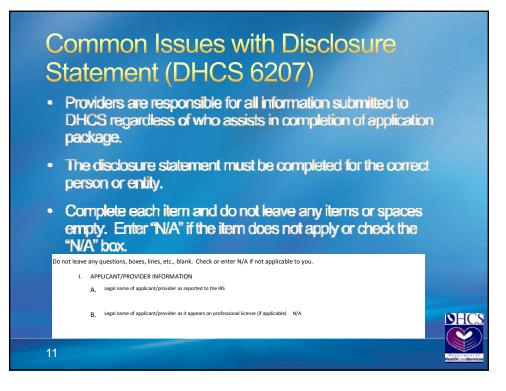
Type 2 - Corporations, partnerships, organizations and incorporated individuals must use a Type 2 NPI. Type 2 is an "organizational" NPI and not a "group NPI".

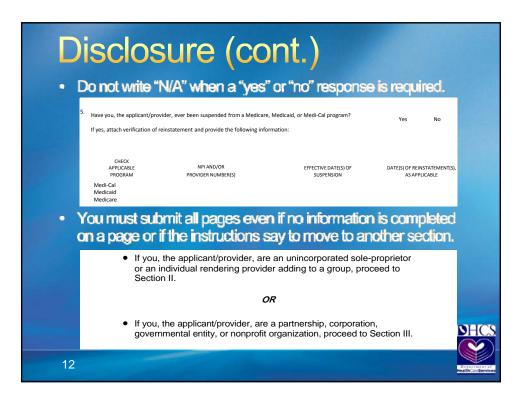
For more information visit: "http://www.cms.gov/Regulations-and-Guidanoe/HIPAA-Administrative-Simplification/NationalProvidentStand/index.html?redired=/NationalProvidentStand/"

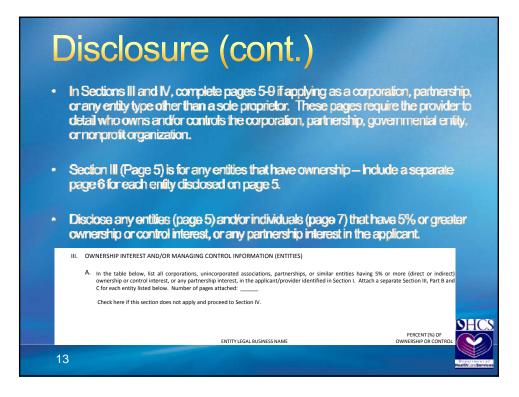
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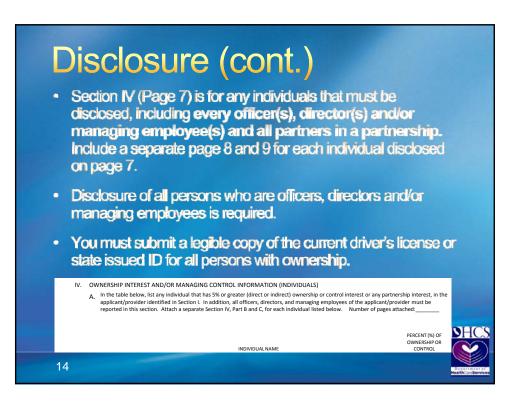
Centers for Medicare & Medicaid Services Website

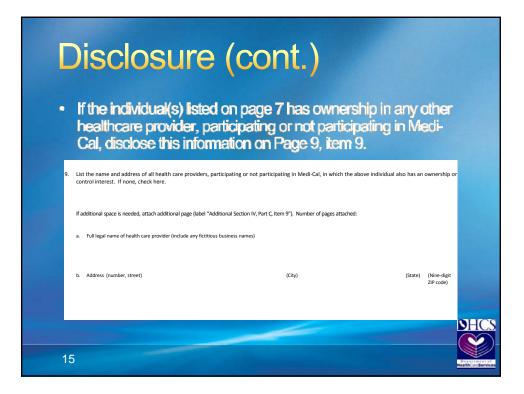


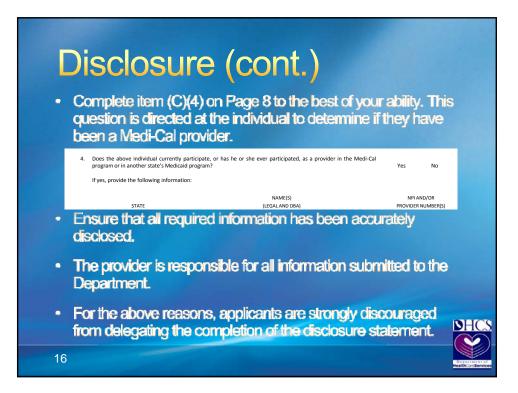












Disclosure (cont.)

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Failure to disclose accurate information or the disclosure of false information, may result in denial of the application and may make provider subject to temporary suspension from the Medi-Cal program and deactivation of all provider numbers used to bill Medi-Cal. The provider may be barred from reapplying to the Medi-Cal Program for three years.



Program Requirements (cont.)

Established Place of Business -

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- One of the established place of business requirements states a provider must lease or own the space at which they are providing services. If leasing, information regarding the lease and the lessor must be reported on the Medi-Cal Disclosure Statement (DHCS 6207).
- Providers stating they are informally "sharing space" or "using space" belonging to another provider do not fulfill this requirement.



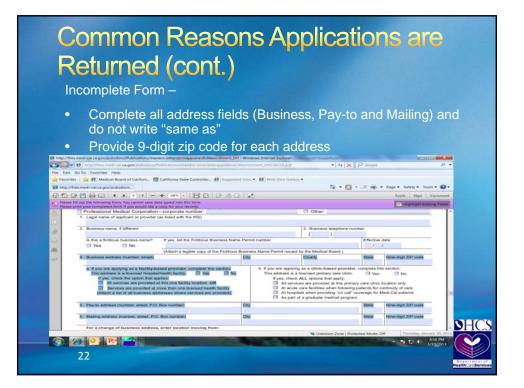
Common Reasons Applications are Returned (cont.)

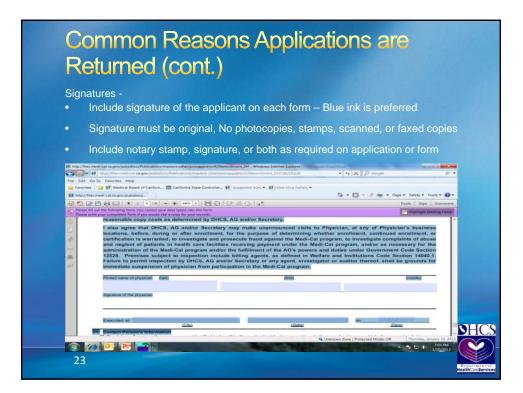
Incomplete Form -

- Answer all questions, boxes, lines, etc. Do not leave blank spaces. Enter "N/A" or check the "N/A" box if not applicable.
- Submit all pages of the form, even if no information is completed on a page(s).

DHCS

• Complete all items as they pertain to applicant.



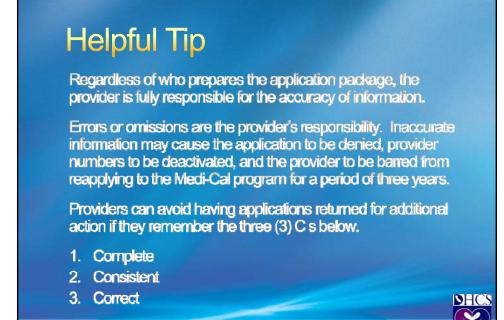


Common Reasons Applications are Returned (cont.)

Missing Required Attachments -

- Copy of IRS document when using a Tax Identification Number (TIN)
- Copy of current professional license for provider type. Print outs from licensing board website are not acceptable
- Current legible copy of Fictitious Business Name Statement or Fictitious Name Permit
- Current Driver's license or state-issued ID for the person signing the application





Application Approval and Effective Date of Enrollment

•Effective date of enrollment is the date that a <u>complete</u> application package is received by PED.

•If all program requirements were not in place at the time of application submission, effective date of enrollment will be later.

•If approved, billing providers receive a "Welcome to Medi-Cal" letter and packet with the effective date of enrollment.

•Two to three weeks after receiving the Welcome letter, the provider receives separate notification from the FI with their Provider Identification Number (PIN).

Effective Date of Enrollment Exception

Applicants under contract with a hospital who provide emergency room services or other services to Medi-Cal recipients may request a retroactive effective date up to 90 days.

DHCS

For more information refer to: Medi-Cal Provider Enrollment Effective Date Determination <u>"http://files.medi-</u> cal.ca.gov/pubsdoco/prov_enroll.asp#Statutes"

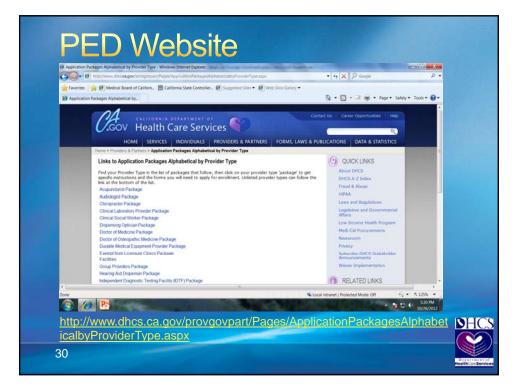


Medi-Cal Website

Contains a great deal of helpful information such as:

- Program Laws / Rules
- Applications Alphabetically by Provider Type
- Application Tips
- Frequently Asked Questions
- Top Provider Danial Reasons

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DHCS



- A Medi-Cal Provider Group Application (DHCS 6203), Medi-Cal Disclosure Statement (DHCS 6207) and Medi-Cal Provider Agreement (DHCS 6208) completed on behalf of the group with the application package.
- List all rendering providers on application and include a Medi-Cal Rendering Provider Application/Disclosure Statement/Agreement for Physician/Allied/Dental Providers (DHCS 6216) for any rendering providers not already enrolled in Medi-Cal.
- There must be at least two providers rendering services at the same location in order to qualify for enrollment as a group.



DHCS

Rendering Providers (DHCS 6216)

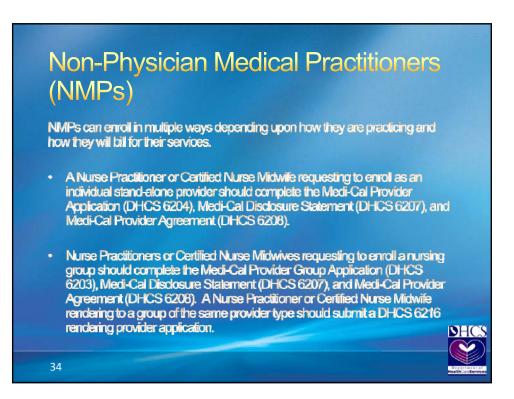
- Rendering providers work for an enrolled Medi-Cal group and the group entity bills Medi-Cal for the services rendered by providers in the group.
- Rendering providers cannot bill Medi-Cal directly.
- Provider groups are not required to report when rendering providers join their group unless the rendering provider is new to Medi-Cal.

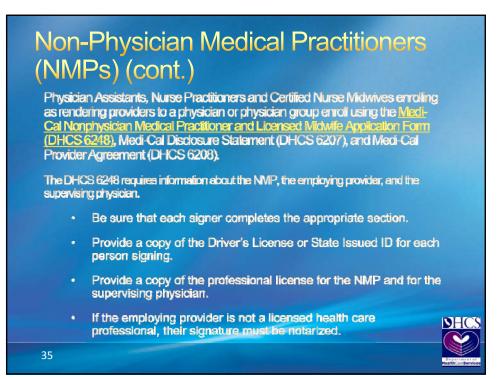
NOTE: Current program requirements do not require that rendering providers notify Medi-Cal when they begin working for a different or additional provider group. An approved rendering provider may render to any established group of the same provider type.

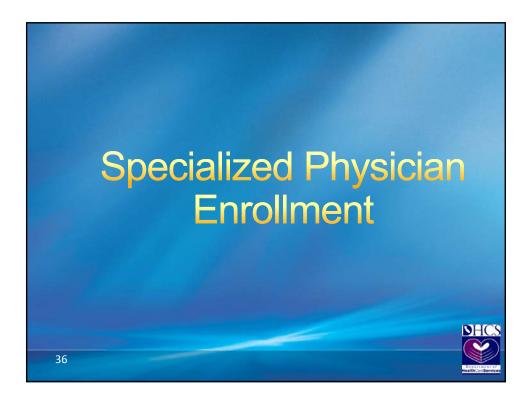


- List the NPI of the group being joined. The NPI must be actively enrolled as a provider group (not an individual) and must be enrolled at the location at which the rendering will be providing services.
- Copies of documentation for the group, for example, the group's Tax ID verification, Articles of Incorporation, FNP, etc.are not required.
- A Medi-Cal Disclosure Statement (DHCS 6207) for the rendering provider is not required.





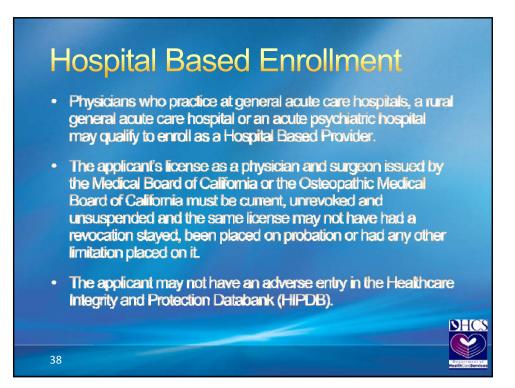






- FBP enrollment is for individual providers or provider groups who provide medical services exclusively in one or more Licensed Health Facilities that are also actively-enrolled in Medi-Cal.
- FBP must meet the requirements detailed in the Provider Bulletin, Requirements and Procedures for Enrollment as a 'Facility-Based Provider.
- These requirements include the submission of a Provider Cover Letter and a Facility Cover Letter from each facility where services are provided.





Clinic Based Enrollment

- Clinic-Based Enrollment is only for individual physicians and individual certified nurse midwives (CNMs) who provide medical services primarily at Medi-Cal enrolled, licensed primary care clinic(s) and who need to bill for inpatient services provided to beneficiaries in a general acute care hospital or acute psychiatric hospital setting only.
- Primary care clinic(s) are clinics licensed by the California Department of Public Health and are different than medical office(s).

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Clinical Laboratory Improvement Amendments (CLIA)

- Physicians may request to add Certificate of Waiver or Certificate of Provider Performed Microscopy Procedures to their Provider Enrollment record
- Only Pathologists and Pulmonologists may request to add Certificate of Accreditation
- A legible copy of the CLIA certificate and State Clinical Laboratory License must be submitted.
- Ensure that all the supporting documentation is for the service address listed on the application.

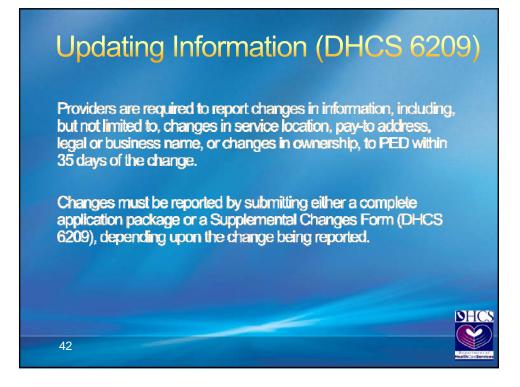
Crossover Only Providers (MC 0804)

Some Medi-Cal recipients are also eligible for services under the federal Medicare program. For most services rendered, Medicare requires a deductible and/or coinsurance that, in some instances, is paid by Medi-Cal.

For claims to transmit automatically, the number used to bill Medicare must be registered with Medi-Cal.

Providers who are enrolled in Medi-Cal or who wish to become enrolled as Medi-Cal Providers should <u>not</u> use the *MC 0804* form. This form is for providers who are *only* requesting payment for services to dual eligible beneficiaries.





Updating Information (DHCS 6209) (cont.)

The Supplemental Changes Form (DHCS 6209) is used to report:

- Pay-to or mailing address changes
- Request new PIN
- Request to deactivate enrollment
- Correct an NPI

Refer to the items listed on the DHCS 6209 and to the items listed in CCR Section 51000.40. If the change is not listed in Section 51000.40, it may <u>not</u> be reported on a DHCS 6209 and a complete application package is required.

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When Not to Use the Supplemental Changes Form (DHCS 6209)

1. A change in entity type (i.e. changing from a sole proprietor to a corporation)

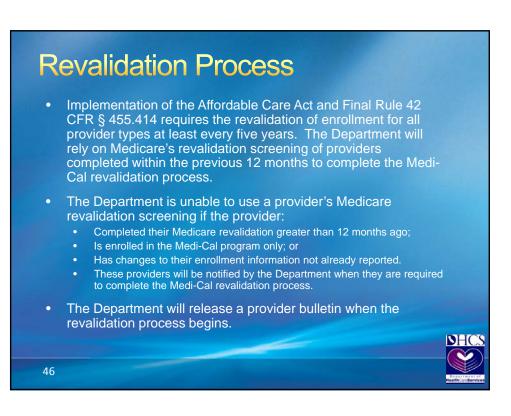
2. A change in service location

NOTE: An individual physician practice relocating within the same county may submit a DHCS 9096 Change of Location application if all other information, other than the address change, remains correct.

Affordable Care Act

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The Centers for Medicare and Medicaid Services (CMS) published a Final Rule on February 2, 2011, in the Federal Register (42 CFR Parts 405, 424, 447 et al.) with provisions to be implemented as they relate to Medicare, Medicaid and Children's Health Insurance Programs (CHIP) for provider screening and prevention of provider fraud and abuse. This Rule implemented provisions of the Patient Protection and Affordable Care Act (ACA).





- With implementation of Section 6405 of the Affordable Care Act, some providers will need to enroll in the Medi-Cal program for the sole purpose of ordering, referring and prescribing for Medi-Cal beneficiaries. These providers do not send claims to a Medicare or Medi-Cal contractor for the services they furnish.
- Beginning January 1, 2013, physician and non-physician providers must meet the following requirements to order, refer and prescribe for Medi-Cal beneficiaries:
 - The physician/non-physician practitioner must be actively enrolled or enrolled as an ORP in the Medi-Cal or Medicare program.





Application Fee Requirements

- Effective January 1, 2013, certain applicants/providers are required to submit an application fee with their application – to offset the cost of conducting the screening process and to comply with the ACA requirements.
- The fee applies to all applicants/providers except:
 - Individual physicians or nonphysician practitioners
 - Applicants/providers that are enrolled in Medicare or another state's Medicaid or Children's Health Insurance Program (CHIP) – verification required
 - Applicants/providers that have paid the applicable fee to a Medicare contractor or to another state's Medicaid or CHIP – verification required
 - Applicants/providers that are exempt by waiver pursuant to federal law

Information on the current application fee is available on the DHCS website, under the Providers & Partners tab, Provider Enrollment Division link.



Medi-Cal Screening level Requirements

- Effective January 1, 2013, all applications will be screened based on a categorical risk level of "limited, moderate, or high" as required under federal and state regulations.
- The Department, will at a minimum, utilize the federal regulations in determining an applicant/providers categorical risk.
- The Department may rely on the results of screening performed by Medicare contractors and/or the Medicaid or CHIP programs of other states within the previous 12 months – verification of completed screening is required.
- See the Provider Bulletin: "Medi-Cal Screening Level Requirements for Compliance with 42 Code of Federal Regulations Section 455.450" on the Medi-Cal website.



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Provider Enrollment Termination Reporting

- Effective January 1, 2013, Federal law requires states to report adverse provider actions to the Centers for Medicare and Medicaid Services (CMS) on the Medicaid and Children's Health Insurance Program State Information Sharing System (MCSIS) database.
- Actions that may result in reporting:
 - Suspension of participation of a provider in the Medi-Cal program
 - Deactivation of a provider based on a failure to disclose or the disclosure of false information on an application, with a three-year reapplication bar period.
 - Termination of provisional status or preferred provisional status pursuant to Welfare & Institutions Code Section 14043.27(c).
- Written notification will be sent to providers when their enrollment termination is reported
- See the Provider Bulletin: *"Medi-Cal Requirement to Report Provider* DHCS *Enrollment Terminations"* on the Medi-Cal website.





